

Dr G Bros' KSM Clinic

Sources and Uses of Cash Flow

First-Full Year (of Operations)

		2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	
		January	February	March	April	May	June	July	August	September	October	November	December			
SOURCES OF CASH FLOW:																
Beginning Balance		\$ 415,943	\$ 81,887	\$ 2,607,987	\$ 5,134,087	\$ 7,660,187	\$ 10,186,287	\$ 12,712,387	\$ 15,238,487	\$ 17,764,587	\$ 20,290,687	\$ 22,816,787				
Working Capital		\$ 750,000														\$ 750,000
Cash patients - Cell Therapy	100 @ \$100000 ea	\$ 10,000,000	\$ 833,333	\$ 833,333	\$ 833,333	\$ 833,333	\$ 833,333	\$ 833,333	\$ 833,333	\$ 833,333	\$ 833,333	\$ 833,333	\$ 833,333	\$ 833,333	\$ 10,000,000	
Co-payments and deductibles																
MRI Scans @ 10%	\$4,744,000 x 10%	\$ 474,400	\$ 39,533	\$ 39,533	\$ 39,533	\$ 39,533	\$ 39,533	\$ 39,533	\$ 39,533	\$ 39,533	\$ 39,533	\$ 39,533	\$ 39,533	\$ 39,533	\$ 474,400	
CT Scans @ 10%	\$1,569,200 x 10%	\$ 156,920	\$ 13,077	\$ 13,077	\$ 13,077	\$ 13,077	\$ 13,077	\$ 13,077	\$ 13,077	\$ 13,077	\$ 13,077	\$ 13,077	\$ 13,077	\$ 13,077	\$ 156,920	
Surgery Ops @ 20%	\$20,800,000 x 20%	\$ 4,160,000	\$ 346,667	\$ 346,667	\$ 346,667	\$ 346,667	\$ 346,667	\$ 346,667	\$ 346,667	\$ 346,667	\$ 346,667	\$ 346,667	\$ 346,667	\$ 346,667	\$ 4,160,000	
BMT @ 20%	\$15,000,000 x 20%	\$ 3,000,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 3,000,000	
Insurance Proceeds(60-90 day Lag)																
MRI Scans @ 90%	\$4,744,000 x 90%	\$ 4,269,600	Bank can advance against		\$ 355,800	\$ 355,800	\$ 355,800	\$ 355,800	\$ 355,800	\$ 355,800	\$ 355,800	\$ 355,800	\$ 355,800	\$ 355,800	\$ 3,558,000	
CT Scans @ 90%	\$1,569,200 x 90%	\$ 1,412,280	Account Receivables (AR)		\$ 117,690	\$ 117,690	\$ 117,690	\$ 117,690	\$ 117,690	\$ 117,690	\$ 117,690	\$ 117,690	\$ 117,690	\$ 117,690	\$ 1,176,900	
Surgery Ops @ 80%	\$20,800,000 x 80%	\$ 16,640,000	at nominal charge, say 2%		\$ 1,386,667	\$ 1,386,667	\$ 1,386,667	\$ 1,386,667	\$ 1,386,667	\$ 1,386,667	\$ 1,386,667	\$ 1,386,667	\$ 1,386,667	\$ 1,386,667	\$ 13,866,667	
BMT @ 80%	\$15,000,000 x 80%	\$ 12,000,000			\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 10,000,000	
Inflows of Cash		\$ 52,113,200	\$ 2,232,610	\$ 1,482,610	\$ 4,342,767	\$ 4,342,767	\$ 4,342,767	\$ 4,342,767	\$ 4,342,767	\$ 4,342,767	\$ 4,342,767	\$ 4,342,767	\$ 4,342,767	\$ 4,342,767	\$ 47,142,887	
Total Available Cash		\$ 2,232,610	\$ 1,898,553	\$ 4,424,653	\$ 6,950,753	\$ 9,476,853	\$ 12,002,953	\$ 14,529,053	\$ 17,055,153	\$ 19,581,253	\$ 22,107,353	\$ 24,633,453	\$ 27,159,553			
Monthly Payments on																
\$25M @ 7% 15-year term		\$ (225,000)	\$ (225,000)	\$ (225,000)	\$ (225,000)	\$ (225,000)	\$ (225,000)	\$ (225,000)	\$ (225,000)	\$ (225,000)	\$ (225,000)	\$ (225,000)	\$ (225,000)	\$ (225,000)	\$ (2,700,000)	
Staff	\$ 15,000,000	\$ (1,250,000)	\$ (1,250,000)	\$ (1,250,000)	\$ (1,250,000)	\$ (1,250,000)	\$ (1,250,000)	\$ (1,250,000)	\$ (1,250,000)	\$ (1,250,000)	\$ (1,250,000)	\$ (1,250,000)	\$ (1,250,000)	\$ (1,250,000)	\$ (15,000,000)	
Occupancy	\$ 600,000	\$ (50,000)	\$ (50,000)	\$ (50,000)	\$ (50,000)	\$ (50,000)	\$ (50,000)	\$ (50,000)	\$ (50,000)	\$ (50,000)	\$ (50,000)	\$ (50,000)	\$ (50,000)	\$ (50,000)	\$ (600,000)	
Supplies	\$ 300,000	\$ (25,000)	\$ (25,000)	\$ (25,000)	\$ (25,000)	\$ (25,000)	\$ (25,000)	\$ (25,000)	\$ (25,000)	\$ (25,000)	\$ (25,000)	\$ (25,000)	\$ (25,000)	\$ (25,000)	\$ (300,000)	
Insurance	\$ 700,000	\$ (58,333)	\$ (58,333)	\$ (58,333)	\$ (58,333)	\$ (58,333)	\$ (58,333)	\$ (58,333)	\$ (58,333)	\$ (58,333)	\$ (58,333)	\$ (58,333)	\$ (58,333)	\$ (58,333)	\$ (700,000)	
Marketing	\$ 500,000	\$ (41,667)	\$ (41,667)	\$ (41,667)	\$ (41,667)	\$ (41,667)	\$ (41,667)	\$ (41,667)	\$ (41,667)	\$ (41,667)	\$ (41,667)	\$ (41,667)	\$ (41,667)	\$ (41,667)	\$ (500,000)	
Contingency	\$ 2,000,000	\$ (166,667)	\$ (166,667)	\$ (166,667)	\$ (166,667)	\$ (166,667)	\$ (166,667)	\$ (166,667)	\$ (166,667)	\$ (166,667)	\$ (166,667)	\$ (166,667)	\$ (166,667)	\$ (166,667)	\$ (2,000,000)	
Costs and Expenses		\$ (1,816,667)	\$ (1,816,667)	\$ (1,816,667)	\$ (1,816,667)	\$ (1,816,667)	\$ (1,816,667)	\$ (1,816,667)	\$ (1,816,667)	\$ (1,816,667)	\$ (1,816,667)	\$ (1,816,667)	\$ (1,816,667)	\$ (1,816,667)	\$ (21,800,000)	
		\$ 415,943	\$ 81,887	\$ 2,607,987	\$ 5,134,087	\$ 7,660,187	\$ 10,186,287	\$ 12,712,387	\$ 15,238,487	\$ 17,764,587	\$ 20,290,687	\$ 22,816,787	\$ 25,342,887			
Net Profit		\$ 415,943	\$ 81,887	\$ 2,607,987	\$ 5,134,087	\$ 7,660,187	\$ 10,186,287	\$ 12,712,387	\$ 15,238,487	\$ 17,764,587	\$ 20,290,687	\$ 22,816,787	\$ 25,342,887			